



the Chamber

NEWS

Volume XXXV No. 3 Bell Tower Building • Cumberland, MD 21502 March 2017



Executive Director

Eighty percent of the Chamber's operating budget is funded by membership dues. Thank you to our members who have renewed or are renewing their membership for 2017. Your support allows your local Chamber to continue serving you as it has for over 110 years. Please support our member businesses and organizations. They support our community.

Thank you to **U.S. Cellular** for hosting the February "Chamber After Hours". The over 130 in attendance enjoyed a wonderful evening of hospitality, networking and door prizes. The Network & Win cash pot will reset to \$500 as **Kensington-Algonquin** walked away from the event with \$750 cash! The March "Chamber After Hours" is hosted by **Holiday Inn Express** in LaVale on March 15th. "Chamber After Hours" are from 5:30pm to 7:30pm and Chamber members must pre-register and be present at the time of the drawing with 2017 dues in good standing to be eligible for Network & Win. The pre-registration deadline for March's event is the 9th at 5:00pm. We look forward to seeing you there.

It may feel like spring lately but the first day of spring is officially March 20th. With spring comes Saint Patrick's Day and the Chamber's Lucky Ladies Night Out. Tickets for this night of casual fun on

March 24th are now available. This spring also brings an early excuse to dust off your clubs and get together on April 21st for the Chamber's First Annual Golf Outing. Please see details for both events in this newsletter. There's never a shortage of opportunities to network or entertain friends, associates and clients at the Chamber in Allegany County.

Now more than ever lobbying and advocacy are vital to the democratic process as your voice and interest must be heard. To strengthen that voice we must come together and focus as a group. There is power in numbers and the Chamber is working for its members and the community every day by advocating on your behalf. Take full advantage of the lobbying power of Chambers of Commerce and let your voice be heard. It is up to each of us to be part of the solution and move Allegany County forward. The Chamber is a force to bring about positive change. Let's do it together!

Stu Czapski
Executive Director

March Calendar

- March 1**
Noon
Legislative Committee Meeting
Chamber Boardroom
- March 2**
8:00 am
Membership Committee Mtg.
Chamber Boardroom
- March 8**
Noon
Legislative Committee Meeting
Chamber Boardroom
- March 9**
7:30 am
Education Committee Meeting
Washington Middle School
- March 13**
Noon
Member Orientation
Chamber Boardroom
- March 15**
8:00 am
Eco. Development Com. Mtg.
Chamber Boardroom
Noon
Legislative Committee Meeting
Chamber Boardroom
5:30 – 7:30 pm
"Chamber After Hours"
Holiday Inn Express
- March 20**
8:00 am
Leadership Allegany! Alumni
Chamber Boardroom
- March 21**
8:00 am
Leadership Allegany! Steering
Chamber Boardroom
- March 22**
Noon
Legislative Committee Meeting
Chamber Boardroom
- March 24**
6:30 pm
Lucky Ladies Night Out
Ali Ghan Shrine Club
- March 29**
Noon
Legislative Committee Meeting
Chamber Boardroom
- March 30**
Noon
Board of Directors Meeting
Chamber Boardroom

Member Orientation

Monday,
March 13, 2017
Noon
Chamber Boardroom

"Chamber After Hours"

Wednesday, March 15, 2017
5:30 – 7:30 pm
Hosted by
Holiday Inn Express

Lucky Ladies Night Out

Friday,
March 24, 2017
Ali Ghan Shrine Club
Doors Open at 6:30 pm

Chamber Golf Outing

Friday,
April 21, 2017
Cumberland Country Club
Tee Off – 9:00 am

Inclement Weather Policy

If you are wondering if a committee meeting or Chamber event will be held during inclement weather, please contact the Chamber office at 301-722-2820.

The Chamber's voice mail will be programmed to include details of any cancellation or time change that may be necessary due to snow or inclement weather conditions.



The second annual **"Lucky Ladies Night Out"** will be held on Friday, March 24th at the Ali Ghan Shrine Club, Cumberland, Maryland. The event is proudly sponsored by **Ali Ghan Shrine Club, Bella, LLC and Langan General Contracting Corp/Anchor Homes.**

"Lucky Ladies Night Out" is a lively time of fun, laughter, food and drink and chances to win fantastic prizes. The event allows you to kick back and enjoy an evening with friends while being served all evening long by charismatic gentlemen who refill your glasses and offer raffle chances on themed baskets containing extraordinary gifts. You can take a chance on just one basket of goodies or splurge and take a chance on all of them. If you're feeling lucky you might walk away with some fabulous gifts.

Tickets are \$30.00 per person if purchased by March 17th – after that the price is \$35.00 per person. Ticket price includes hors d'oeuvres, beer/wine/soft drinks, and a raffle ticket chance on the grand prize drawing donated by Rocky Gap Casino Resort. Make it a party – purchase, in advance, a reserved Lucky Table of 7 for only \$200.00. Doors open at 6:30 pm. You must be 21 years of age to attend – open to the public.

Men – we certainly don't want you to feel left out. Volunteer your time and join us for the fun. If you have an interest in helping out please send an email to carrie@alleganycountychamber.com or peg@alleganycountychamber.com or give us a call (301-722-2820).

Some of the gifts in the raffle baskets this year include overnight accommodations, restaurant gift certificates, tech savvy items, golf, entertainment packages, mystery baskets and a magnificent Pot of Gold basket.

Tickets can be ordered by contacting the Chamber office at 301-722-2820 or by emailing carrie@alleganycountychamber.com or peg@alleganycountychamber.com.



Allegany County Chamber of Commerce

Presents

“Chamber After Hours”

Hosted By



Holiday Inn Express

1076 National Highway, LaVale, MD 21502

Wednesday, March 15, 2017

5:30 pm – 7:30 pm

Join us for networking, door prizes and refreshments!

Chamber Network & Win: \$500

Must be pre-registered and present at time of drawing.

Must be 21 years of age to attend.

\$5.00 registration fee collected at the door.

Please RSVP by Thursday, March 9th at 5 pm.

Organization Name: _____

Members Name: _____

Members Guests: _____

Allegany County Chamber of Commerce – 24 Frederick Street – Cumberland, MD 21502

301-722-2820 – 301-722-5995(Fax) – carrie@alleganycountychamber.com

Alleghany County Chamber of Commerce
PRESENTS:

LUCKY
Ladies Night
OUT

Hors d'oeuvres, beer and wine

ONE FREE RAFFLE TICKET FOR GRAND PRIZE

(DONATED BY ROCKY GAP CASINO RESORT)

ADDITIONAL RAFFLE DRAWINGS THROUGHOUT THE EVENING

(TICKETS AVAILABLE FOR PURCHASE)

COST: EARLY BIRD PRICE \$30.00 OR \$200.00 FOR RESERVED TABLE OF 7
IF PURCHASED BY MARCH 17TH. \$35.00 AFTER MARCH 17TH.

Friday
MARCH
24th

DOORS OPEN AT 6:30 PM

Ali Ghan Shrine Club
13100 ALI GHAN RD. NE
CUMBERLAND, MD
21502

TICKETS MAY BE PURCHASED AT ANY OF THE FOLLOWING LOCATIONS:

ALLEGANY COUNTY CHAMBER OF COMMERCE, ALLEGANY COLLEGE OF MARYLAND CONTINUING EDUCATION,
FIRST PEOPLES COMMUNITY CREDIT UNION - FROSTBURG BRANCH

FOR MORE INFORMATION, CONTACT:

CARRIE PANNONE, 301-722-2820, carrie@alleghanycountychamber.com

SPONSORED BY:

Alleghany College of Maryland Center for Continuing Education • Bella, LLC
Ali Ghan Shrine Club • Langan General Contracting Corp./Anchor Homes of LGC

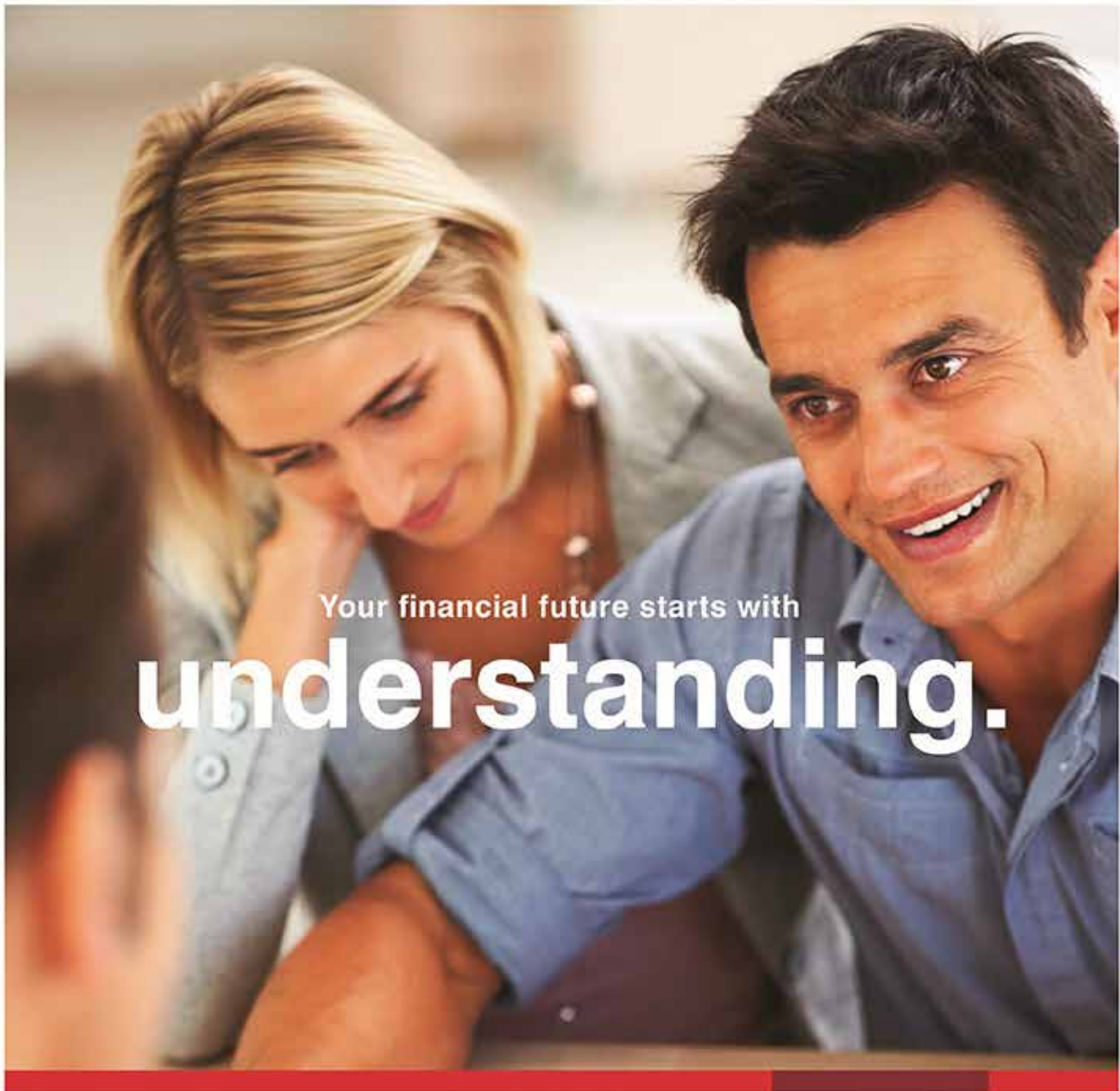
**ALLEGANY COUNTY
CHAMBER OF COMMERCE
MEMBER ORIENTATION**



Come learn about *YOUR* Chamber.

**Monday, March 13, 2017
Noon
Chamber Boardroom
Complimentary lunch provided**

**Please RSVP by March 10, 2017
Allegheny County Chamber of Commerce
Bell Tower Building
24 Frederick Street
Cumberland, Maryland 21502
Phone: 301-722-2820
Fax: 301-722-5995
carrie@alleganycountychamber.com**



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Plus a great unlimited data option

NO HIDDEN FEES

- No data overages
- No activation fees
- No upgrade fees
- No monthly connection charges





VALUE

- Unlimited Talk & Text to Mexico and Canada (included in 6GB and Unlimited Plans)
- A stronger signal. In the Middle of Anywhere*
- Discounts for multiple lines (2 to 10)

CHOICE

- Select the high-speed data amount that's right for each line
- Select a high-speed data amount for each connected device

CHOOSE THE DATA THAT'S RIGHT FOR EACH & EVERY LINE*

	2GB	6GB	UNLIMITED DATA
PHONE LINE 1 	\$40	\$50	\$60
PHONE LINE 2 	\$35	\$45	\$55
PHONE LINE 3 	\$25	\$35	\$45
PHONE LINES 4 and ABOVE 	\$20	\$30	\$40

	1GB	4GB	10GB
TABLET OR CONNECTED DEVICES 	\$10	\$25	\$40



Taxes and charges such as USF and RCRF apply.

*Auto Pay/Paperless Billing required. Unlimited data plans will stream at standard definition speeds and will automatically shift to 2G when each line reaches 22GB. 2GB and 6GB data plans will stream at high definition speeds and will automatically shift to 2G when each line reaches the plans high-speed allotment.

Things we want you to know: Total Plan and Retail Installment Contract for Smartphone and basic phone purchases or Customer Service Agreement with a 2-yr. initial term (subject to a pro-rated \$150 early termination fee for modems and hotspot devices and a \$350 early termination fee for Tablets) required. Credit approval also required. A Regulatory Cost Recovery Fee (currently \$2.02) applies; this is not a tax or govt. required charge. Additional charges, taxes, terms, conditions and coverage areas may apply and vary by plan, service and phone. Offers valid at participating locations only and cannot be combined. Kansas Customers: In areas in which U.S. Cellular receives support from the Federal Universal Service Fund, all reasonable requests for service must be met. Unresolved questions concerning services availability can be directed to the Kansas Corporation Commission Office of Public Affairs and Consumer Protection at 1-800-662-0027. Limited time offer. Trademarks and trade names are the property of their respective owners. See uscellular.com or Associate for details. ©2017 U.S. Cellular



Executive Board Room



Conference Room

Meeting Room Package

When business is busy, the last thing you need to worry about is meetings. That is why we have developed a new meeting package that's perfect for small events. It has all the features you're likely to need:

- ✓ **WiFi**
- ✓ **Video**
- ✓ **Snacks**
upon request

All with the quality you would expect from a Holiday Inn Express. And of course, when the occasion demands, we can tailor our quotation to better meet your needs.

Member Profile: Kristi Otto Allstate Agency

1225B National Highway
LaVale, MD 21502
301-729-3111
kristiotto@allstate.com



The Kristi Otto Allstate Agency was established in July 2016 and is located in Burton's Plaza in LaVale. They are a team of three licensed & experienced agents: Ashley Meyers, Megan Schauer, and Kristi Otto. They are licensed in Maryland, West Virginia, Pennsylvania, and Virginia.

Insurance is unlike any other product out there – you pay for it and hope you never have to use it. And that makes paying more than you need to that much more uncomfortable.

With a policy from Allstate, they can help keep your insurance costs low with the wide variety of discounts they offer. You can get a rough “ballpark” insurance quote from many companies online, but talking with them allows you to ask questions and get

a quote for coverage that matters most to you. As a local Allstate agency they can prepare a quote that details the coverage, deductibles (your portion of a loss) and cost (premium) of your insurance policy. Some insurance products and services offered at the Kristi Otto Allstate agency include:

- Auto Insurance
- Home Insurance
- Life Insurance & Financial Services
- Flood Insurance
- Motorcycle Insurance
- ATV Insurance
- Condo Insurance
- Business Insurance

They are committed to helping families assess their immediate and long-term needs

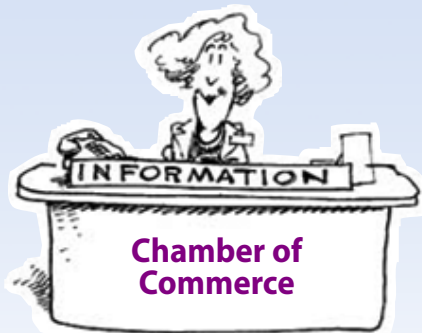
and choose options that will help them achieve their goals. When you want to explore options for protecting your home, personal property, or financial future, their team of agents is available to answer your questions. If you're already a customer, they're ready to review your coverage so that you can make any necessary adjustments to fit your changing needs. Call them today!

You can also visit them on Facebook at www.facebook.com/ottoins



Attention: New and Existing Chamber Members Member Orientation

Monday, March 13, 2017
Noon
Chamber Boardroom



Who Should Attend the Orientation?

- Those who have recently joined and want to learn more about the workings of the Chamber
- Existing members who want to find ways to become more active
- New employees that you would like to introduce to the Chamber
- Anyone seeking information on what Your Chamber can do for you

Join us for a Member Orientation on Monday, March 13th at Noon. The format for the orientation will be informal and a complimentary lunch will be provided. The event will be held in the Boardroom of the Bell Tower Building at noon. Discover what YOUR Chamber can do for YOU!

Please RSVP by contacting the Chamber directly at 301-722-2820 or by e-mail to: carrie@alleganycountychamber.com.

New Members

Patronize these members and welcome them to the Chamber

Conxx NE, Inc.

50 Alberigi Drive, Suite 110
Jessup, PA 18434
1-240-580-2769
www.conxxne.net

Contact: Nicole D'Atri, President
Email: nicole.datri@conxxne.net
Category: Telecommunications
Description: *Certified as a Women's Business Enterprise in Pennsylvania, provides skilled installation telecommunication workers.*

Divine Reflections

51 North Centre Street
Cumberland, Maryland 21502
301-697-5853
Fax: 1-304-822-2506
www.divinereflection.net

Contact: Marcia Kesner, Owner
E-mail: marciakesner@gmail.com
Category: Beauty-aesthetics-medical
Description: *Non surgical aesthetics, Botox, fillers, non surgical face lights, laser hair removal*

Ms. Annette Wolford – Associate Member TWR Communications

549 North Centre Street
Cumberland, Maryland 21502
301-777-2692 Ext. 136
Fax: 301-777-7845
www.twrcommunications.com

Contact: Annette Wolford,
Security Communications
Consultant

E-mail: annett.wolford@
twrwifi.com

Category: Associate Member
Description: *Design, sales, installation, service, monitoring of security/fire/video systems.*

Allegany County Chamber of Commerce First Annual Golf Outing



Join us on Friday, April 21st for our First Annual Allegany County Chamber of Commerce Golf Outing to be held at the Cumberland Country Club. The outing begins with a shotgun start at 9:00 am. This event is a fun opportunity to enjoy a day on the links kicking off golf season while networking and connecting with business friends and colleagues.

The outing features a traditional scramble format with a shot-gun start. There are interactive contests throughout the day including a putting contest, corn hole, power balls, 50/50 raffles and a hole in one contest.

Whether playing as a foursome or as a single golfer you are sure to have a fun and exciting day. There are many ways to get involved. Register to golf, sponsor a tee sign, or become an event sponsor.

Sponsorship opportunities include:

Gold Sponsor - \$1,000

Silver Sponsor - \$500.00

Bronze Sponsor - \$250.00

Tent Sponsor - \$250.00

Tee Sponsor - \$100.00

Four person team - \$450.00

Single Player - \$150.00

For more information on this event please contact the Chamber office at 301-722-2820.



the Chamber

The Chamber News is published monthly by the
Allegany County Chamber of Commerce

Bell Tower Building

24 Frederick Street, Cumberland, Maryland 21502
301-722-2820 • 301-722-5995 Fax
e-mail: info@alleganycountychamber.com
www.alleganycountychamber.com

Stuart C. Czapski, Executive Director

Allegany County Chamber of Commerce 2017 Officers

Chair: **Debra M. Langan**

First Vice Chair: **Scott C. Pfeiffer**

Second Vice Chair: **Charles L. Croft, Jr.**

Immediate Past Chair: **Jeremy G. Irons**